

View Profits by Customer

Understanding Shipment Profits and Costs in Customer Reports

This article explains how the costs for the Houses are pro-rated from the Master.

For example, the Master for a shipment includes only one charge such as the ocean freight that you pay your provider (the carrier). Let's look at an example to see how the software pro-rates the costs and displays them in the Profit report.

Let's say the carrier charges you \$0.50 per kilogram. This charge is in the Master.

You charge your customers \$1.00 per kg by entering this in each House as Income. You do not enter a cost in the Houses.

The shipment has two Houses; one has 694 kg, the second has 510.29 kg.

House 1 weight: 694 kg	House 1 income: \$694 (\$1 x 694 kg)
House 2 weight: 510.29 kg	House 2 income: \$510.29 (\$1 x 510.29 kg)

The Profit screen in the Shipment does not show the costs in the Expense column:

Shipment102 Profit for Shipment "Shipment102" (USD) ✕						
Name	Waybill Number	Layout	Description	Apply to	Expense	Income Profit
Shipment102	TS705116	Master	Ocean Freight Service Cost	TROPICAL SHIPPING INT...	602.15	-602.15
HBOL44	HBOL44	House	Documentation	Barcelo Capella Resort		40.00 40.00
HBOL44	HBOL44	House	Ocean Freight Service	Barcelo Capella Resort		694.00 694.00
HBOL44	HBOL44	House	Repacking Fee	Barcelo Capella Resort		125.00 125.00
HBOL44	HBOL44	House	Ground Freight Service Cost	OLD DOMINION FREIGHT...	765.00	-765.00
HBOL44	HBOL44	House	Ground Freight Service	Barcelo Capella Resort		1,530.01 1,530.01
HBOL45	HBOL45	House	Documentation	Deco Truss Co.		25.00 25.00
HBOL45	HBOL45	House	Ground Freight Service Cost	UPS Ground	562.50	-562.50
HBOL45	HBOL45	House	Ground Freight Service	Deco Truss Co.		
HBOL45	HBOL45	House	Ocean Freight Service	Deco Truss Co.		510.29 510.29
HBOL45	HBOL45	House	Repacking Fee	Deco Truss Co.		125.00 125.00

No ocean freight cost shown in Expense column for Houses

The Profit screen shown above is available from the Profit button on the Shipment Tool-bar. The same information displays in the Liquidation screen, depending on your settings.

But the cost for each House does show in the Profit report's Expense column:

HWC Cargo Company Profit by Customer Detailed (Charge) October 1 - 30, 2013 (USD)			
Charge	Expense	Income	Profit
Barcelo Capella Resort			
Shipment HBOL44			
Documentation	0.00	40.00	40.00
Ocean Freight Service	520.50	694.00	173.50
Repacking Fee	0.00	125.00	125.00
Ground Freight Service	765.00	1,530.01	765.01
Total	1,285.50	2,389.01	1,103.51
Total	1,285.50	2,389.01	1,103.51
Deco Truss Co.			
Shipment HBOL45			
Documentation	0.00	25.00	25.00
Ground Freight Service	562.50	0.00	-562.50
Ocean Freight Service	382.72	510.29	127.57
Repacking Fee	0.00	125.00	125.00
Total	945.22	660.29	-284.93
Total	945.22	660.29	-284.93
Total	2,330.72	3,249.30	918.58

Expense is shown for ocean freight for Houses in this report

Where does the system get this cost? It is pro-rated from the Master rate, which is \$0.50 per kg.

The Expense is all the costs such as the freight, documentation, etc., that are pro-rated across the entire shipment.

This profit report was created from the Reports menu > Profit Reports > Profit by Customer Detail (Charges). It shows all the charges in the transaction. To view fewer details, select one of the other report options from the same menu. To change what data is displayed, how it's sorted, or change the font, click the Configure button on the report screen toolbar. You can also save it, print it, or email it.